

# TENNESSEE FOREST PRODUCTS BULLETIN



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<http://tn.gov/agriculture/forestry>

***A CONDENSED REPORT ON FOREST PRODUCTS, PRICES, SPECIFICATIONS, EQUIPMENT,  
UTILIZATION NEWS, ETC.***

## MARKET REPORT

A new report just published by the USDA Forest Service's Southern Research Station confirms what we have been seeing all along.

"Economic Dynamics of Forests and Forest Industries in the Southern United States" reviews how recent (2005-present) economic conditions have accelerated mill closings and job losses, and, to a lesser extent, influenced forest management in the Southern United States. This report documents that the number of primary roundwood-using mills has decreased across the South since the 1970s. At the same time, mill output has increased as the production of the remaining mills has increased.

In recent years, with economic conditions unfavorable and mill output decreasing, mill closings have been on the rise. Particularly hard hit have been sawmills, largely due to the precipitous decline in housing starts. There are indications that recent economic conditions are affecting the South's timberland management.

For many years timberland and wood volumes have been stable or increasing across the South. There has been a decrease in the number of acres harvested, but an increase in the removed volume from those decreasing acres. Although the harvested acreage is decreasing, treated acreage concurrently is increasing, a trend that indicates that landowners are postponing final harvest, perhaps in anticipation of improved market conditions while investing in management activities that maintain and increase the value of their timberlands.

This publication is available online from the Southern Research Station's website:

<http://treesearch.fs.fed.us/pubs/40452>

# Delivered Forest Product Prices in Tennessee

April - June, 2012

Product	Specifications**	Prices	Region
<b>Cedar Logs</b>	Length-6' to 12' and min DIB 4" at small end	\$55.00/ton (also \$370/MBF Cedar 2/3 Rule) <b>Market poor</b>	<b>II</b>
<b>Crosstie Logs</b>	Length-8' 8" min DIB 11" and up Must be sound on both ends	<u>Oak</u> Grade 1: \$350/MBF Doyle Grade 2: \$275/MBF Doyle  <u>Mixed Hardwoods</u> Grade 1: \$300/MBF Doyle Grade 2: \$250/MBF Doyle <b>Need tie logs</b>	<b>I, II &amp; III</b>
<b>Hickory Handle Logs</b>	Each mill will have their own requirements. Better/different than Hickory sawlogs on page 4.	Grade 1: \$415+/MBF Doyle Grade 2: \$265+/MBF Doyle Grade 3: \$150/MBF Doyle <b>Need some logs</b>	<b>I, II &amp; III</b>
<b>White Oak Stave Logs</b>	White Oak-Length: 8 ½' min and add on 2' increments (allow 1 knot per 3' of length", and min. DIB 12"at small end)	Grade 1: \$750/MBF Doyle Grade 2: \$600/MBF Doyle Grade 3: \$500/MBF Doyle <b>Need some logs</b>	<b>I, II &amp; III</b>
<b>Paulownia Logs</b>	Min. length 8' and Min. DIB 8" at small end (Must be slow grown – prefer 8-10 growth rings per inch); season Oct- April	\$1,000.00 to \$3,000.00/MBF Doyle (Depending on grade) <b>Market poor, buying quality logs</b>	<b>I, II III</b>
<b>Pine Pulpwood</b>	<b>Pine:</b> Diameter, length, and species may vary with purchasing company. Consult firm first before cutting	\$25/ton or \$58.85/cord \$26/ton or \$69.55/cord (5350 lbs./ cord) (Gatewood Price)	<b>II &amp; III</b>

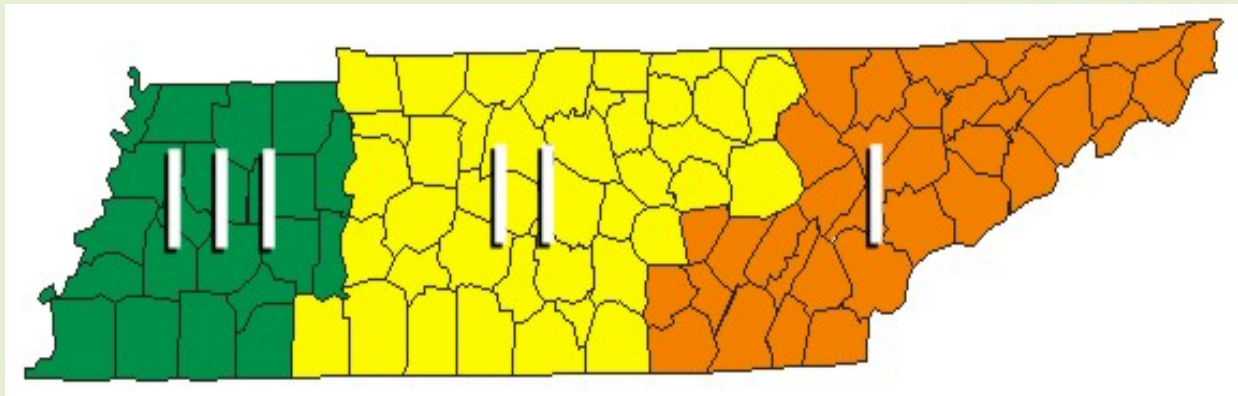
<b>Hardwood Pulpwood</b>	Hardwood: Diameter, length, and species may vary with purchasing company. Consult firm first before cutting	\$26/ton or \$84.10/cord	I
		\$26.50/ton or \$76.85/cord (5800 lbs. cord Gatewood Price)	II & III
<b>Softwood Logs</b>	Length: 8'-16' and min DIB 6" at small end	<b>SY Pine:</b> \$125/MBF Doyle <b>White Pine:</b> \$225+/MBF Doyle <b>Hemlock:</b> \$180+/MBF Doyle <b>SY Pine CNS:</b> \$25/ton <b>SY Pine Sawlog:</b> \$35/ton <b>Market very poor.</b>	I & II
<b>Veneer Logs</b>	Prime logs only (specifications vary with buyer).  <b>Season: Oct to April</b>	<b>Red Oak:</b> \$600-\$900/MBF Doyle <b>White Oak:</b> \$600-\$1,200/MBF Doyle <b>Walnut and Cherry:</b> \$1,000-\$2,500-/MBF Doyle	I, II & III

\*Information is taken from a survey of randomly selected wood-using industries in Tennessee

\*\*Specifications vary with industries

\*\*\*All prices are regional averages and are delivered prices per MBF Doyle unless otherwise indicated. They are subject to change and will vary locally. ("+" indicates an increase since our last bulletin; "-" indicates a decrease)

### Regions of Tennessee



## Hardwood Sawlogs\*

Species	Region I	Region II	Region III
<b>Red Oak</b>	Grade 1: <b>\$505-</b> Grade 2: <b>\$388</b> Grade 3: <b>\$207-</b>	Grade 1: <b>\$554</b> Grade 2: <b>\$381</b> Grade 3: <b>\$275</b>	Grade 1: <b>\$475-</b> Grade 2: <b>\$388-</b> Grade 3: <b>\$269-</b>
<b>White Oak</b>	Grade 1: <b>\$568-</b> Grade 2: <b>\$377-</b> Grade 3: <b>\$207-</b>	Grade 1: <b>\$638</b> Grade 2: <b>\$444</b> Grade 3: <b>\$195</b>	Grade 1: <b>\$517</b> Grade 2: <b>\$405</b> Grade 3: <b>\$282</b>
<b>Ash</b>	Grade 1: <b>\$385</b> Grade 2: <b>\$261</b> Grade 3: <b>\$167-</b>	Grade 1: <b>\$458</b> Grade 2: <b>\$305-</b> Grade 3: <b>\$213-</b>	Grade 1: <b>\$455</b> Grade 2: <b>\$390</b> Grade 3: <b>\$258</b>
<b>Yellow Poplar</b>	Grade 1: <b>\$293</b> Grade 2: <b>\$212</b> Grade 3: <b>\$151-</b>	Grade 1: <b>\$320-</b> Grade 2: <b>\$238-</b> Grade 3: <b>\$200-</b>	Grade 1: <b>\$287</b> Grade 2: <b>\$223-</b> Grade 3: <b>\$182-</b>
<b>Walnut</b>	Grade 1: <b>\$775</b> Grade 2: <b>\$500-</b> Grade 3: <b>\$312-</b>	Grade 1: <b>\$1050-</b> Grade 2: <b>\$475-</b> Grade 3: <b>\$213-</b>	Grade 1: <b>\$1050</b> Grade 2: <b>\$567</b> Grade 3: <b>\$350</b>
<b>Cherry</b>	Grade 1: <b>\$500</b> Grade 2: <b>\$288-</b> Grade 3: <b>\$146-</b>	Grade 1: <b>\$305-</b> Grade 2: <b>\$225-</b> Grade 3: <b>\$178-</b>	Grade 1: <b>\$700+</b> Grade 2: <b>\$408+</b> Grade 3: <b>\$242+</b>
<b>Hard Maple</b>	Grade 1: <b>\$470</b> Grade 2: <b>\$326</b> Grade 3: <b>\$177-</b>	Grade 1: <b>\$445-</b> Grade 2: <b>\$300-</b> Grade 3: <b>\$213-</b>	Grade 1: <b>\$ 0</b> Grade 2: <b>\$233+</b> Grade 3: <b>\$150+</b>
<b>Hickory</b>	Grade 1: <b>\$306-</b> Grade 2: <b>\$250-</b> Grade 3: <b>\$167-</b>	Grade 1: <b>\$353-</b> Grade 2: <b>\$225-</b> Grade 3: <b>\$188-</b>	Grade 1: <b>\$ 0</b> Grade 2: <b>\$233</b> Grade 3: <b>\$133</b>
<b>Miscellaneous Hardwoods</b>	Average: <b>\$65-</b>	Average: <b>\$88</b>	Average: <b>\$67</b>

*\*Specifications: (Length: 8'-16'; and Min. DIB 8 " at small end) Delivered Price  
Prices quoted are per thousand board feet (MBF) Doyle Rule delivered to mill  
Increase from last quarter (+); Decrease from last quarter (-)*



**Wanted to Buy:**

- ❖ **Loblolly or shortleaf pine for utility poles:** 36 foot to 76 foot in length (length is determined by diameter). Roadside pricing. Call Doug Curry, Bell Timber for specifications and details. 715-418-9333.
- ❖ **Logs for Export:** An exporting company based out of Southern Illinois is interested in buying veneer logs for export. Any information or bid proposals can be e-mailed to [swsveneer@gmail.com](mailto:swsveneer@gmail.com) or call Derek Wilson at 618-559-7568.

**For Sale:**

- ❖ **SCHAEFER ENTERPRISES OF WOLF LAKE, INC** –Rely on our experience, established in 1967. Used Parts Shipped Daily for Log Skidders, Crawlers, Loader Backhoes, Excavators, Wheel Loaders and Skid Steers. We have many reconditioned engines and transmissions that are Dyno-Tested. Rebuilt winches, final drives and used tires. If we do not have a part – we can locate it for you on one of our three nationwide parts locators. Contact a parts professional at: (618) 833-5498 or (800) 626-6046. We are located at 4535 State Route 3 North, Wolf Lake, IL 62998. Check out our inventory at – [www.sewlparts.com](http://www.sewlparts.com) or you may send email requests to [parts@sewlparts.com](mailto:parts@sewlparts.com).

The Tennessee Forest Products Bulletin welcomes those items that you are looking to buy or sell in The Trading Post. Contact Debra Dawson: [Debra.Dawson@tn.gov](mailto:Debra.Dawson@tn.gov); 615-837-5540; 615-837-5003 (Fax) with your submissions.